

Analysis Report

HVAC Red Flags Analysis

As an expert HVAC business consultant, I've evaluated the provided user input against the relevant metric from the HVAC Red Flags dataset. Only one input was provided (for the metric: Average Revenue Per Ticket), so I've focused the analysis there. If additional inputs are available for other metrics, they can be evaluated similarly. Below is the detailed breakdown.

Metric: Average Revenue Per Ticket

- **Healthy Range:** Average revenue ticket should be between \$325 and \$650.
- **Exact Trigger Condition:** If average ticket revenue is under \$325 it's a red flag.
- **Analysis:** The provided value (20) meets the red flag trigger condition (it's under \$325).
- **Details:** Possible reasons and impacts: Underpricing or over-scoping leading to margin erosion; poor upselling by technicians; ineffective sales training; customer perception of low value; inability to cover fixed costs per job.

For all other metrics (e.g., Recurring Revenue, Replacement vs Repair Revenue, etc.), no user answers were provided, so they could not be evaluated. If you provide more inputs, I can expand the analysis!

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